



May 14, 2026

Robert Phipps
Executive Director
Fresno Council of Governments
2035 Tulare Street, Suite 201
Fresno, CA 93721

Dear Director Phipps,

On June 1, Khouri Consulting will begin the process of merging with [Actum II LLC](#). I will be joining as a partner. Actum is a global firm that handles state and federal advocacy, communications, media, political consulting, and public opinion, among other services. The firm has offices in Sacramento, Los Angeles, New York, Washington, D.C., and London.

This is an exciting opportunity to work with highly accomplished and recognizable professionals, such as Fabian Nuñez, who served as California Assembly Speaker in the early 2000s and hired me as a consultant to the Assembly Transportation Committee. Former US Senators Barbara Boxer and Laphonza Butler, and Mick Mulvaney, who is a former Congressman and Chief of Staff to President Trump, headline a talented and deep roster. I have worked with many of the firm's lobbyists for decades.

I have been proud to have established Khouri Consulting as one of the most successful sole proprietorships in the lobbying industry for the past 13 years. This new chapter will provide an elevated experience for clients. I would be honored to continue serving on behalf of the San Joaquin Valley Regional Policy Council and would appreciate migrating the contract to Actum by no later than September 1 to ensure a smooth transition and no gaps in service.

I would continue to serve as the primary contact for carrying out activities under the contract. Thank you for your consideration.

Sincerely,

Gus F. Khouri
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